



December 2019 JANNAF Meeting – Sponsorship Packages

9-13 December 2019 ▪ Hilton Tampa Downtown ▪ Tampa, Florida

The December 2019 meeting of the Joint Army-Navy-NASA-Air Force (JANNAF) will consist of the Joint Meeting of the 13th Modeling and Simulation / 11th Liquid Propulsion / 10th Spacecraft Propulsion Subcommittees; as well as the Programmatic and Industrial Base (PIB) Meeting.

The purpose of JANNAF is to promote and facilitate the exchange of technical and programmatic information among the Military Departments, Defense Agencies, NASA, U.S. industry and academia; to establish standards; to effect coordination and avoid unnecessary duplication of basic research, applied research, advanced technology development, advanced component development and prototypes, and system development and demonstration programs in the areas of missile, gun, and space propulsion and energetics; to accomplish problem solving in areas of joint interest; and to support collaboration to maintain and strengthen the domestic rocket propulsion industrial base.

A JANNAF Meeting program contains anywhere from 200-300 papers and presentations, and typically brings together approximately 400 professionals demonstrating expertise in the propulsion community fields represented by the Technical Subcommittees above and the PIB.

Sponsorship Opportunity Packages and Fees

Three sponsorship packages are available for this program:

“Tier I” Sponsorship / \$7,500

- 2 registrations
- One 6-foot table with two chairs
- Company logo and brief description (50 words or less) in a dedicated sponsorship section in the final meeting program
- Your logo on a sponsorship poster displayed at meeting
- A slide in the JANNAF slideshow that includes your company’s logo and a brief description (50 words or less) of the company
 - The JANNAF slideshow runs in each technical session before of the start of the session and during breaks
- Special thank you at Keynote Speech
- 2 guest tickets to Networking Night event (\$90 value)
- Exclusive sponsorship of a mid-morning or mid-afternoon break held in the Networking Room
 - Your company will have a dedicated poster during this break naming you as the sponsor, including your logo and a brief description
 - Additional signage will be placed throughout the Networking Room during the break, featuring the company’s name and logo

“Tier II” Sponsorship / \$3,750

- One registration
- One 6-foot table with two chairs
- Company logo and brief description (50 words or less) in a dedicated sponsorship section in the final meeting program
- Company logo on a sponsorship poster displayed at the meeting
- A slide in the JANNAF slideshow that includes your company’s logo and a brief description (50 words or less) of the company
 - The JANNAF slideshow runs in each technical session before of the start of the session and during breaks
- Special thank you at Keynote Speech
- 1 guest ticket to Networking Night event (\$45 value)

“Tier III” Sponsorship / \$1,500

- 50% discount on registration (\$600 value)
- Company logo and description (50 words or less) in a dedicated sponsorship section in the final meeting program
- Company logo on a sponsorship poster displayed at the meeting

Sponsorship Exhibit Schedule

Exhibitors will have the opportunity to showcase their products and services, as well as network with potential customers, for approximately eight hours per day throughout the week in the JANNAF Networking Room. An approximate timeline of these opportunities is listed below; however, the JANNAF Networking Room will remain open from 10am-5pm on Monday, and 7am-5pm from Tuesday-Thursday.

Monday, 9 December 2019

10:00 a.m. – 1:30 p.m. (attendee arrival and registration)

3:00 p.m. – 4:00 p.m. (mid-afternoon break)

Tuesday – Thursday, 10-12 December 2019

7:00 a.m. – 8:00 a.m. (continental breakfast)

9:30 a.m. – 10:30 a.m. (mid-morning break)

3:00 p.m. – 4:00 p.m. (mid-afternoon break)

Exhibitor Set Up and Breakdown

Exhibitor Set Up: Sunday, 8 December 2019, 4 – 6 p.m.; Monday, 9 December 2019, 7 – 10 a.m.

Exhibitor Breakdown: Thursday, 12 December 2019, after 4 p.m. (Must be completely removed by 6 p.m.)

Displays must fit within an area approximately 8’ wide X 6’ deep. This area will also include one 6-foot skirted table and two chairs. ***There is no space to accommodate exhibitor booths.***

Additional Needs:

If you are in need of audio/visual equipment; electricity; or drayage, please contact Gabrielle Delisle at gdelisle@jhu.edu for vendors that will help support your needs.

Please note registration is not complete until you submit the **Official Exhibit Agreement Form** available on page 4.

JANNAF Meeting Registration and Hotel Accommodations

For security purposes, attendance requirements must be met in order to exhibit. Exhibitors should refer to the JANNAF Meeting Website at <https://www.jannaf.org/mtgs/2019Dec/pages/index.html> to officially register for the meeting. This process will assure qualifications for attendance are met. This site also contains an abundance of information concerning Tampa, FL, the meeting itself, as well as information on securing your hotel reservation.

Questions

For any questions about exhibiting, please contact Gabrielle Delisle at gdelisle@erg.jhu.edu or call (410) 992-7300 X208.

Official Exhibit Agreement Form

Please designate the name of the person from your organization who will be our primary contact before and during this JANNAF Meeting. This individual will receive exhibit confirmation and be designated as the main representative and primary contact. If the exhibitor attending is different from the primary contact, please include their information below in the “attending exhibitor” field.

Organization Name (as you would like it to appear on the items included in your Tier selection)

Primary Contact

Primary Contact Title

Address

City, State, Zip

Primary Contact Phone

Primary Contact Fax Number

Primary Contact Email

Organization’s Website Address

Name of attending exhibitor (if different from primary contact)

Attending Exhibitor Email Address
(if different from primary contact)

Attending Exhibitor Cell Phone Number
(if different from primary contact)

Display Description

Please provide a brief description (50 words in paragraph format) of your organization in the space provided below or please type it and send it to Gabrielle Delisle via email at gdelisle@erg.jhu.edu.

Signature

Note: All applications must be signed in order to confirm display reservations.

I understand and agree to abide by the official regulations on pages 5 - 6 of this agreement.

Signature

Date

Please scan and send this signed agreement to Gabrielle Delisle at gdelisle@erg.jhu.edu.

8. Liability and Insurance – Exhibitors are hereby advised that the Networking Room cannot be fully secured and security services will not be provided; it is the responsibility of the exhibitors to secure the materials displayed in their exhibit during times that the exhibits are closed or left unattended. The ERG Management is not responsible and is not liable for loss or damage to property of the exhibitor or his representatives or employees from theft, fire, accident, or any other cause beyond its control. Exhibitors are advised to insure themselves at their own expense against property loss or damage and against liability for personal injury. In the event the exhibitor intends to utilize the Hilton Tampa Downtown’s freight elevator or other heavy machinery on the Hotel property, the exhibitor must first provide proof of Comprehensive General Liability Insurance in the amount of not less than \$1,000,000 combined single limit for personal injury and property damage. The Hotel Parties and Group shall be named as additional insureds on such policy, and Exhibitor shall supply the Hotel with a Certificate of Insurance at least 30 days prior to the use of the exhibition premises. The Exhibitor understands that neither the Group nor the Hotel Parties maintain insurance covering the Exhibitor’s property and it is the sole responsibility of the Exhibitor to obtain such insurance.

Hold Harmless Clause – The ERG Management’s liability for injury to persons or loss or damage to property shall be limited to such as may be caused by its own negligence. The exhibitor assumes the entire responsibility and liability for losses, damages, and claims arising out of exhibitor’s activities on the meeting premises and will indemnify, defend, and hold harmless the Hilton Tampa Downtown, its owner and ERG Management, as well as their respective agents, servants, and employees from any and all such losses, damages, and claims, except for any claims, losses or damages arising directly from the negligence of the exhibitor or in connection with exhibitor’s use of display space.

All personnel in the exhibit area are required to display proper name badges, supplied by JANNAF, during all exhibit hours.

10. Use of Display Space – No exhibitor shall assign, sublet, or share, in whole or in part, any of the space allotted without the consent of ERG Management and approval of the terms thereof.

11. Circulation and Solicitation – Distribution by the exhibitor of any printed matter, souvenirs, or other articles must be confined to the space assigned. All “aisle” space belongs to the JANNAF Program. No exhibit or advertising matter will be allowed to extend beyond the table space allotted to the exhibitor.

12. Direct Selling – In the event that an exhibitor engages in on-location transactions, the exhibitor will be responsible for complying with all federal, state, and local laws that may pertain to such sales.

13. Failure to Open Exhibits – In case the premises of the Hilton Tampa Downtown or the JANNAF Networking Room shall be destroyed or damaged, or if the JANNAF exhibits fail to take place as scheduled or is interrupted by reason of a strike, lockout, injunction, act of war, act of God, emergency declared by any government agency, or for any other reason, this contract may be terminated by ERG Management. In the event of such termination the exhibitor waives any and all damages and claims for damages and agrees that the sole liability of ERG Management shall be to return payment for space to each exhibitor.

14. Regulations and Contract – These regulations have been formulated in the best interest of all concerned and become a part of the contract between the exhibitor and JHU-WSE Energetics Research Group. This contract is governed by the substantive law of the State of Maryland. All matters and questions not covered by these regulations are subject to the decision of ERG Management.